St Andrew's House Corporation

Annual Report to the Synod for 2015

In accordance with clause 14 of the *Accounts, Audit and Annual Reports Ordinance 1975* the Council of the St Andrew's House Corporation (the "Council") provides the following information for the members of the Synod.

Clause 14(d) Matters

Constitution and Charter

The Council of the St Andrew's House Corporation (the "Council") was constituted a body corporate by the St Andrew's House Ordinance 1975 for the purpose of governing and controlling the management and use of the St Andrew's House Trust (the "Trust"), the principal asset of which is the building known as St Andrew's House (including Town Hall Arcade).

Glebe Administration Board ("GAB") and Endowment of the See ("EOS") have equal interests in the capital of the Fund.

Access

The principal office of the Council is Level 2, St Andrew's House, Sydney Square (PO Box Q190, QVB Post Office, NSW 1230). Telephone (02) 9265 1555. The hours of access are between 8.30am and 5.00pm Mondays to Fridays.

Management and Structure

Sydney Diocesan Secretariat ("SDS") provided administrative services to the Council under an agreed Service Level Agreement ("SLA") during 2014. The SLA is reviewed by the Council on a semi-annual basis and the following year SLA is approved by the Council together with the management fee charged by SDS.

The Council consists of 4 persons appointed by the Standing Committee (the "EOS nominees") and 4 persons appointed by the GAB (the "GAB nominees").

The members of the Council and their attendance at meetings of the Council during 2015 were -

Council Members	No. of Meetings Eligible to Attend	No. of Meetings Attended	
EOS Nominees			
Mr C Watson	4	3	
Mr R Freeman	4	4	
Mr D S Marr	4	4	

Council Members	No. of Meetings Eligible to Attend	No. of Meetings Attended	
GAB Nominees			
Mr J S Pascoe	4	3	
Dr L A Scandrett (Chairman)	4	4	
Mr C L Cotman	4	4	
Mr R Smith	4	3	

The Council uses the services of the SDS for its accounting, administrative, investment, managerial and secretarial work. Mr Steve Lucas is Secretary and is an employee of SDS.

Colliers International ("Colliers") under a fee for service agreement manage the day to day operations and facilities management of St Andrew's House.

Annual Financial Statements - clause 14 (b)

The 2015 Annual Financial Statements are attached which were reviewed by the Council's external auditor PricewaterhouseCoopers "(PwC"). There were no matters raised by PwC in relation to the 2015 accounts of the Trust.

Charity Group Status - clause 14 (c)

The Council is registered as a charity with the Australian Charities and Not-for-profits Commission ("ACNC"). The Annual Information Statement for 2015 has been completed and lodged with the ACNC.

Other Matters

The Council has policies and procedures in place by the Council to address the following matters.

Liquidity

The Council has in place policies to maintain adequate liquidity to fund the activities of the Council. These policies are reviewed at least annually and the liquidity position is reported to the Council monthly. The Council is not aware of any matter that would prevent it from meeting its liabilities. No other matter has arisen since the end of 2015, which could have a significant effect in the current financial year.

Risk Management

The key risks of the Trust are associated with the operation of St Andrew's House. A risk register is maintained by the Council and is reviewed at least annually.

The key risks identified by the Council are -

- (i) Financial Sustainability policies are in place to maintain sufficient liquidity to fund future capital works, rental void and leasing costs and income distributions. These matters are reported on a regular basis and the policies are reviewed at least annually. A Sinking Fund is in place to fund certain capital works that is shared with the St Andrew's Cathedral School.
- (ii) Investment Management St Andrew's House reports are provided to the Council in respect of financial and building performance, capital works, tenant lease compliance and building compliance matters such as fire safety. Colliers manage the facilities of St Andrew's House and provide strategic retail advice in respect of Town Hall Arcade.
- (iii) Insurances the Council undertakes an annual review of its insurance cover and has agreed to engage an external consultant to review the adequacy of the policies every 3 years (next review 2017), including the replacement value of St Andrew's House.

- (iv) Operational Risk appropriate security and safety measures (e.g., fire evacuation procedures, CCTV) are in place for St Andrew's House which are reviewed on an ongoing basis.
- (v) Regulatory and Contractual obligations the Council has in place policies for managing is contractual and statutory obligations. Colliers provides facilities management services that includes meeting certain building code certifications.
- (vi) Reputation policies are in place to mitigate the risk of reputational risk
- (vii) Strategic Risk the Council is developing a long term strategic plan to mitigate the risk that it fails to meet the objectives of its Ordinance. A retail strategic plan is place that is reviewed on an ongoing basis.

Colliers have risk management procedures in place for the functions they exercise.

Key Achievements in 2015

The activities of the Council are conducted in accordance with the terms of the *St Andrew's House Ordinance* 1975 and the *St Andrew's House Income Ordinance* 2015. The key achievements in 2015 were –

- A number of capital works were undertaken, including zoned smoke exhaust works, ongoing
 electrical switchboard upgrades, installation of hand rails in the fire stairs, replacement of the car
 park lift and energy efficiency works toward achieving a National Australian Built Environment
 Rating System (NABERS) energy rating for the building.
- In March 2016, the NABERS government agency provided a 5.5 star NABERS rating to St Andrew's House for its base building energy usage. The NABERS rating will be reviewed on an annual basis.
- In April 2015 a complying subdivision plan was approved by the City of Sydney Council ("CoS") that creates 3 stratum lots, being a 'commercial office' lot, a 'St Andrew's Cathedral School' lot and a 'retail' lot. The Council has not registered the complying subdivision plan, which would require approval from the Standing Committee, as it continues to develop a strategic plan for the Trust.
- 2015 was a relatively stable year in the Arcade, with 1 new tenant leasing space and a number of lease renewals. As at 31 December 2015 there was one vacancy in the Arcade.
- The number of pedestrians passing through the Arcade increased slightly over the last 12 months from 11.6 million to about 12 million and remains one of the highest pedestrian traffic retail centres in Sydney.
- There have been ongoing discussions with the CoS in respect of Sydney Square and other
 matters of mutual interest and also Transport NSW in respect of the light rail system scheduled
 to be operational from 2019.
- The Council was appointed as the trustee of the Trust in place of GAB on 22 June 2015 to simplify governance arrangements.

Financial results for the St Andrew's House Trust

In summary, the net surplus of the Trust for 2015 was as follows -

\$000's	2015 Actual	2015 Budget	Variance	2014 Actual
Net rental income from property	9,339.0	8,825.4	513.6	9,106.5
Interest Income	102.3	84.5	17.8	80.8
Other Expenses	(857.7)	(944.9)	87.2	(1,063.6)
Net Surplus	8,583.6	7,965.0	618.6	8,123.7

The net rental income generated from St Andrew's House was above budget primarily due to lower than anticipated overall building expenditure.

The Net Surplus of \$8.6 million for 2015 excludes the increase in the value of St Andrew's House and the net income in respect of the St Andrew's House sinking fund that is used to fund certain capital works in conjunction with the St Andrew's Cathedral School.

In summary, the balance sheet of the Fund as at 31 December 2015 was -

\$000's	As at 31 December 2015	As at 31 December 2014
Assets		
Cash	4,098.5	3,287.2
Receivables	611.2	133.6
St Andrew's House (market value)	125,000.0	114,000.0
Other	497.8	606.0
Total Assets	130,207.5	118,026.8
Liabilities		
Payables	825.6	524.5
Loan from GAB	15,400.0	17,600.0
Other	123.4	135.0
Total Liabilities	16,349.0	18,259.5
NET ASSETS	113,858.5	99,767.3

The Council has a loan facility with GAB for \$15.4 million (2014 \$17.6 million). During 2015 debt repayments totalling \$2.2 million were made.

Jones Lang LaSalle ("JLL") undertook the valuation of St Andrew's House for 31 December 2015. JLL assessed the market yield rate for St Andrew's House to be 8.00 % (2014 - 8.50%) for the commercial office tower and car park and 6.75% (2014 - 7.50%) for the retail arcade, based on market conditions and sales of secondary (B grade) commercial buildings and retail arcades over the last 12 months.

The value of St Andrew's House increased from \$114.0 million in 2014 to \$125.0 million in 2015. In brief, the movement in the value of SAH from 2014 can be summarised as follows –

- (a) Higher adopted market income for the Tower combined with lower capitalisation and discount rates resulting in an increase in value.
- (b) Lower capitalisation and discount rates adopted for the Arcade, resulting in a decrease in value.
- (c) Decrease in building outgoings.

Income Distributions

Income distributions made from the St Andrew's House Fund during 2015 were \$4.920 million (2014 – \$4.800 million).

STEVE LUCAS Secretary

10 June 2016